



INTERNATIONAL SKI INSTRUCTORS ASSOCIATION
INTERNATIONALER SKILEHRERVERBAND
ASSOCIATION INTERNATIONALE DES MONITEURS DE SKI

Minutes

Meeting of the Steering Committee

04/2016

August 9th, 2016

Dreizinnenhütte

Sexten, South Tyrol, Italy



Present

President:	Riet Campell
Vice President Europe:	Vittorio Caffi
Vice President Pacific Area:	Yuichi Mabuchi
Interpreter:	Kiminobu Sugiyama
Treasurer:	Jiri Kotaska
Advisor:	Valentin Kiedaisch
General Secretary:	Hugo Reider

Absent excused:

Vice President America:	Martin Bacer
Advisor:	Dave Renouf

The Meeting commenced on December 9th, 2016, at 11 am in the adjacent building to the Dreizinnenhütte, Sexten, South Tyrol, Italy.

Regarding: the AGENDA of the Meeting:

The Agenda has been sent to all the members of the Steering Committee. As there are no requests for addenda or changes, the Agenda is considered adopted.

The Vice President America, Martin Bacer, has excused himself, due to the fact that in Argentina, they are in the middle of the winter season.

Dave Renouf could not postpone an important medical appointment any longer.

1. Welcome

The President opens the Meeting with a silent commemoration in honour of Björn Zeitz who would have certainly loved to have been present at this meeting in Drei Zinnen.

A thank you goes to Vice President Mabuchi, who did not hesitate to undertake a long trip from Japan to be able to attend this Meeting.

Time is running and there are still many things to be accomplished. The World Championship and the elections need to be prepared. The ISIA must pursue a clear strategy.

At the moment, it seems everyone is blaming the ISIA for one thing or another. Everybody is talking a lot and it is precisely the ones who are talking a lot who



do not wish to actually do anything.

General Secretary Hugo Reider thanks all the participants for allowing the present meeting here in Drei Zinnen to take place.

2. Reports

The President reports that a meeting with the FIS could not yet be arranged to satisfy his request to reach a possible agreement and clarify who should be responsible for the training of professional Ski Instructors. There is an increasing tendency at the national level to have ski associations try and attract the training of the professional Ski Instructors.

Situation in China: In China, there is an increasing number of groups who would like to join the ISIA. Many ISIA member countries have built relationships with various groups in China, and, on top of the Chinese Ski Association and the Ski associations of various Chinese regions, there are associations which have loosely modelled themselves on some kind of Ski Instructor association. Through Mr. Yung, a Chinese individual who has been working in Chamonix for several years, there have also been contacts with the Chinese Sports Minister, who has in mind a possible training in China with experts from various countries which would entail approximately two from Italy, two from France and two from Switzerland. However, these are all developments in their infancy stage.

We were also invited to a Congress which was scheduled for May but was cancelled at the last minute.

Decision 1-4/16

The Steering Committee agrees to create an international training group with experts from several countries. A training structure, modelled on the ISIA Standard and split into various modules, needs to be created. Modalities and financing still have to be clarified.

Furthermore, the Steering Committee has decided to give a mandate to the President consisting of making, if possible, direct contact with the Ministry of Sports or the Central Government offices in China so as to avoid, if at all possible, the admission of only one local organisation.

For a Chinese Association to be admitted to the ISIA, the entirety of Chinese territory should be covered.

IVSI: the annual Congress, to which President Campell has been invited, will take place from 19 – 26.03.2017 in Hakuba (Japan).

The president of the IVSI, Norbert Barthle, is still seeking the possibility for Instructors to receive an ISIA Stamp.



In France, there are many skiing areas where the ISIA Stamp is no longer recognised by cable car operators as a means to receive discounts.

At the request of the cable car operators, the DSLV produces (annually), for its members, a list of the skiing areas where discounts are being granted to professional Ski Instructors. <http://liftpasspreise.skilehrerverband.de>. In October, there will be a Congress of the cable car operators from Austria, Germany and Switzerland in Innsbruck, at which President Campell will be present.

The EU Commission has launched a complaint against Austria before the European Tribunal, because foreign Ski Instructors are not allowed to acquire clients within Austria.

In Tyrol, an amendment to the Ski Instructor Law is already under way.

ISIA Database: problems still remain with the Database. In the interim, it has been transferred to the Swiss Snowsports Server; however, there are still important functions missing. The priority must be to bring the Database up to date. All Ski Instructors who are currently ISIA members must be registered. Interfaces must be created with member associations, so that they can handle the data themselves with as much ease as possible.

The Database must function! The potentially necessary costs must be assumed and the potential new contracts must be concluded.

The Database must function perfectly before the Congress in Samnaun.

Decision 2-4/16

The Steering Committee gives a mandate to President Campell, Vittorio Caffi and Valentin Kiedaisch to field new offers for the development and the management of the Database. In the interim, Mario Fabretto and German Schniedrig will still be administering it.

Prior to the beginning of December, all member associations will have to register their Ski Instructors who are in possession of the ISIA Stamp or Card. In view of the Delegates' Meeting in Samnaun, the ISIA Database will be used to communicate the number of members of the national associations.

Yuichi Mabuchi: raises, once more, the issue of foreign Ski Instructors in Japan. There is an increasing number of foreign tourists coming to Japan, as well as many people masquerading as Ski Instructors. Beginning with next season, it will only be possible to receive a work visa in Japan if one is in possession of an ISIA Card.

Vittorio Caffi: the European situation is known to all of us. We have heard that many Austrian Ski Instructors are trying to obtain an ISIA Stamp from other national associations as they cannot obtain a work permit outside Europe without one.

This might move the countries which have left to reconsider their position if the pressure coming from their own Ski Instructors becomes too significant.

From the DM in Lenzerheide, we have received the mandate to initiate contact with the countries that have left the ISIA so as to negotiate their potential re-



admission.

How are we handling this? How many European associations actually desire the re-admission of France, Italy and Austria to the ISIA?

Valentin Kiedaisch: now that the large ski countries have left the ISIA, the ISIA is in danger of losing its relevance. If even Germany and Switzerland, who are currently at the lead of the support, were to express a lack of interest, then the ISIA will become irrelevant. To generate pressure, we must first briefly inform the Ski Instructors of France, Italy and Austria why the ISIA Stamp is no longer available to them and what they can still do to obtain one.

The DSLV suggests that it should not be the Steering Committee which establishes contact with the break-away associations, but (several) mediators instead. An e-mail should be sent to all members regarding this matter.

Decision 3-4/16

A letter will be sent to all member associations.

Content: summary of the voluntary withdrawal of the 3 associations of France, Italy and Austria. Mandate from the DM in Lenzerheide to re-integrate these associations prior to the elections of April 2017.

South Tyrol and Vorarlberg remain full members. The position of these associations will be regulated by the potential re-admission document which refers to the national associations. The Agenda of the DM needs to be drawn up in such a way that the item of the re-admission precedes that of the elections.

The item entitled "Admission renewal / New members" is added to the agenda.

The letter is sent to:

- all member associations
- the three associations which have withdrawn (France, Italy, Austria)

The letter will be made available to Ski Instructors, ski schools, cable car operators and the media.

The Meeting is being adjourned at 1:00 pm for a lunch break and resumes at 2:30 pm.

Summary of the conclusions of the morning:

- 1) The Database must function prior to the 15.12.2016. All Ski Instructors must be registered by this date.
- 2) a) Letter to the associations that have departed (France, Italy, Austria): elections in spring – possibility of a re-admission and of contributing to the ISIA according to the request expressed in Lenzerheide.
 - b) Letter to all member associations
 - c) Letter made available to the public
- 3) Contacts with China: maintaining the contacts; seeking a contact with governmental offices – Ministry; possibility of admission of China in observer status.



3. Membership situation

This item was already thoroughly discussed under the previous item to the agenda.

4. Invoicing for Lenzerheide

The invoicing has not been completed yet; however, it is certain that the costs and the performances of the participants cannot be covered. Swiss Snowsports will have to contribute to cover the costs.

The question to ask here is: how can we motivate Ski Instructors to participate to the life of our association? What could be done in the USA, in Europe, in the Pacific Area?

What can be made more attractive during a Delegates' Meeting?

An ISIA Event during the INTERSKI? Can this be repeated? Within the Inter-ski, there are people who are opposed to such an endeavour. Should there be an event organised in the evening, followed by a party?

5. Delegated Act

The draft Delegated Act is now ready and the Memorandum of understanding has been extended by a year. We do not know exactly who has approved the extension.

The country members still have the possibility to present their objections and comments.

The inventory of the Ski Instructor qualifications in EU countries, mandated by the Commission, was, albeit, slightly modified, but still contains many heavy mistakes and false reports. This is despite the fact that some of the coordinators, from Germany and from Italy for example, had explicitly been notified by the General Secretary of extent mistakes concerning their country and were requested to correct them. That this has not been satisfied should be a clear indication that the countries in question have wilfully provided false information and that there is no intention of correcting said mistakes.

According to information that is available to us, but has not yet been confirmed, Mr. Jens Gaster will already retire during the summer.

The Delegated Act should, subject to a few corrections brought up by some member countries, be adopted in its present form, as should the Eurotest, which bases itself on gauged reference skiers with a virtual base time.

The ISIA cannot accept this.

Decision 4-4/16

The General Secretary will write again to the Directorate General of the Common Market and present the stance of the ISIA.



6. Tasks to be completed

Until the DM in Samnaun:

- Database
- Letter to France, Italy and Austria, as well as member associations
- Notification to media and cable car operators
- Preparation of elections
- Votes according to the Database
- World Championship
- Organiser's Contract with Swiss Snowsports regarding the World Championship

7. Organisation of Committees

Decision 5-4/16

The three historical ISIA Committees: Technical Committee, Legal Committee and Marketing Committee, are again fully established, as was already decided by the Decision 5-1/16.

8. Preparation for the DM

9. Preparation for the elections of the new members of the Steering Committee

ISIA World Championship 2017 Samnaun (CH)

These three items to the agenda will be handled together.

World Championship: the World Championship is taking place from April 26th to April 30th, 2017.

In the morning, races, in the afternoon, workshops. Workshop themes: handling of the technical disciplines; presentation of the Minimum Standard on the slopes; reciprocal presentation of technical contents by the participating country associations; assessment methods

Evening: summary

DM: the DM needs to be divided into two parts. The first part, with the opening and the conducting of the orderly annual assembly, aims to allow the re-admission of the associations of France, Italy and Austria.

The elections are taking place during the second part, to which the potentially re-admitted associations can participate.

Riet Campell confirms again his decision not to stand for re-election.

Mabuchi would like an additional term with Campell and Reider and underlines that the cooperation has been very good and that they managed to solve many problems together.

Campell asks Mabuchi to serve a further term within the ISIA, considering his experience; he would provide continuity and strengthen the Steering Committee.



These aspects of his person are very much appreciated. With his knowledge, he is a valuable asset over the next four years.

The elections should be called immediately and the members and Ski Instructors informed, additionally via the website and Facebook.

The provisional agenda of the DM is being drawn up.

10. Meeting Dates

The next **meetings**:

End of October/Beginning of November: presentation of Honorary Certificate and insignia to Princess Akiko in Tokyo.

Decision 6-4/16

The President and the General Secretary are mandated to prepare an honorary diploma, a personal Ski Instructor insignia and a Ski Instructor Certificate for Princess Akiko.

They will present the honour to Princess Akiko in Tokyo. The procurement and travel expenses will be at the cost of the ISIA.

21.11 – 23.11: Meeting of the Steering Committee, probably in Bucharest

23.01 – 25.01: Meeting of the Steering Committee, probably in Samnaun

26.04 – 30.04: World Championships in Samnaun

DM in Samnaun

12. Miscellaneous

The request for admission by the Welsh Ski Instructors Association has not been dealt with yet. It needs to be placed on the agenda of the next Meeting of the Steering Committee.

The cooperation offer from Global Rescue also needs to be discussed during the next Meeting of the Steering Committee.

With no more requests to speak regarding this item and as there is nothing more to be added, the President adjourns the Meeting at 6:00 pm on 09.08.2016.

Keeper of the Minutes

Hugo Reider, General Secretary

The President

Riet R. Campell